

HyperGrid - Consume IT, Don't Build IT

HyperGrid is a market leader in Enterprise Cloud-as-a-Service. HyperGrid delivers HyperCloud, the only consumption-based, full stack cloud service for the enterprise on-premises. HyperCloud eliminates the need for IT to have a do-it-yourself approach to building the IT stack. With HyperCloud, customers can reduce their costs by up to 50%, while increasing IT efficiency several fold.

With the massive digitization of the enterprise, rapid innovation and technology-based offerings are increasingly critical for customers to differentiate themselves in the market and drive long-term success. To make this possible, HyperGrid enables IT to deliver services rapidly to the business, align spending to business growth and scale on-demand and seamlessly without wasting huge amount of resources, time and money on integrating, testing and refreshing myriad of technology platforms and point solutions. Consequently, IT is elevated to focus on activities that have maximum impact on business growth with little or re-training required to deliver new services.

HyperCloud

HyperCloud brings unmatched simplicity to application management and orchestration through self-service provisioning. This is powered by a full-stack of tightly integrated application, platform and infrastructure services, and powerful security and governance functionality for IT. All services are delivered on its industry-leading infrastructure fabric that provides virtualization, compute, storage and networking. HyperCloud also enables hybrid cloud management for all major public and private clouds, which allows IT to deliver a consistent, scalable and predictable user experience and service delivery across all modern and legacy application environment – on-premises with HyperCloud and public clouds.

Customer Benefits



Rapid Innovation & Agility

Full-stack cloud service simplifies IT



Consumption Economics

Pay only for what the business uses



Massive Cost Reduction

No CapEx, Lower OpEx, No Hidden Costs



IT Control & Governance

Eliminate shadow IT, drive collaboration

Corporate Profile

Industry: Cloud Computing

Founded: 2009

Employees: 70+

Key Employees

Nariman Teymourian

Chairman of the Board and
Chief Executive Officer

Manoj Nair

Chief Product Officer

James Thomason

Chief Technology Officer

Mark Mitchell

Chief Operating Officer

Jim Ensell

Chief Marketing Officer

Kevin Rains

Chief Financial Officer

Mike O'Neill

Senior Vice President,
Alliances and Partners

Ken Horner

Vice President of Sales,
Americas

Doug Rich

Vice President of Sales,
EMEA

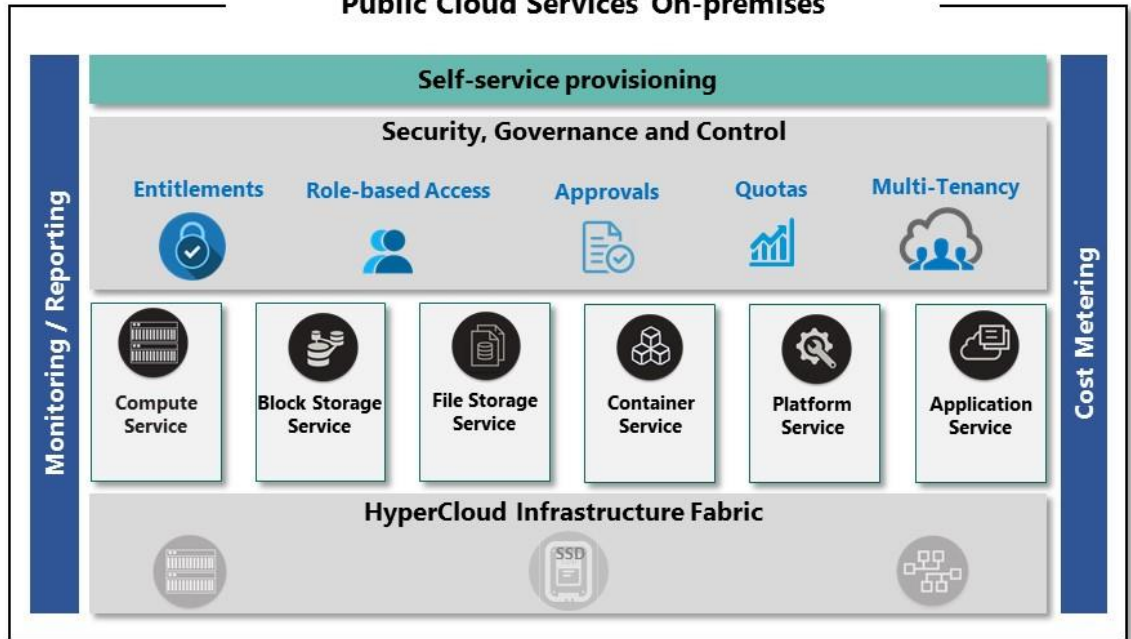
Kelly Murphy

Chief Evangelist

Overview of HyperCloud Enterprise Cloud-as-a-Service



Public Cloud Services On-premises



Use Cases

VDI-as-a-Service

Delivers insanely simple VDI that eliminates massive complexity of VDI management and reduces cost by up to 70%. Customers pay for per user per month that includes VDI software and HyperCloud

SQL-as-a-Service

Delivers high performance, low latency and seamless scalability to help consolidate virtualized SQL environment into a really small footprint. Reduces costs up to 70%

Infrastructure-as-a-Service

Provides on-demand VM provisioning that uses high performance, SSD-based storage services. Quality of service (QoS) delivers application-centric performance. PAYG model with no CapEx reduces cost by up to 50%

Cloud Management-as-a-Service

Self-service provisioning of applications with integrated security and governance for HyperCloud and all major public clouds. Eliminates shadow IT and increases efficiency by as much as 70%

Containers-as-a-Service

Enterprises can deploy both legacy and modern application on containers, which provides application portability, higher resource utilization and agility for DevOps

HyperGrid Investors



Acero Capital is a Menlo Park-based venture capital firm focused on enterprise IT. Acero is managing a \$150M inaugural fund, with investments in IT infrastructure, enterprise mobility, data analytics and enterprise cloud applications. Please visit www.acerovc.com



GGV Capital is a \$1.6B expansion stage venture capital firm based in Silicon Valley (Menlo Park, CA) and Shanghai, China. The firm invests across a range of sectors including Internet/Digital Media, Cloud/SaaS and Mobile sectors in the US and China. Please visit www.ggvc.com



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